ADDENDUM #3 TO SPEC. 04-135 PARKING MANAGEMENT SERVICES

Addendum #3 to Spec. 04-135 for Parking Management Services, bids to be opened on Wednesday, June 9, 2004 at 12:00 noon.

In response to questions submitted:

1. Q. What is the gross parking revenue collected from the previous two years? Special events:

A. Please see attached "Statements of Revenue and Expenditures" sheet.

Hotel Parking Revenue:

A. This revenue is included in monthly and daily revenue. Please see attached "Statements of Revenue and Expenditures" sheet.

Monthly Parking:

A. Please see attached "Statements of Revenue and Expenditures" sheet.

Daily:

A. Please see attached "Statements of Revenue and Expenditures" sheet.

2. Q. Will there be any free or discounted parking given?

A. A 14 theater entertainment complex is currently under construction in Downtown Lincoln. Per the redevelopment agreement with the theater company, the City of Lincoln is to offer patrons free parking only at the Center Park Garage after 7:00 p.m. and on weekends. This excludes special events and will be provided on a validation basis.

3. Q. Could you explain in detail the chart "2003 Monthly Operator's Financial Stream" (Example: Receipts, what expenses are included in this category)?

- A. This chart includes "Total Revenue" from four categories:
 - Monthly Parking
 - Transient Parking
 - Validations
 - Other Revenue

Also included in this chart are "Total Reimbursable Operating Expenses" which consists of the following categories:

- Salaries and Wages

Vacation

– Payroll taxes

- Workers' compensation

Health and welfare/Employee benefits

- Personnel Selection

- Insurance PLPD/GKLL

- Insurance - other

- Materials and supplies
- Rent land & buildings
- Repairs and maintenance
- Outside services
- Office supplies
- Forms & printing
- Management fee

4. Q. What types of security equipment is used at the facilities?

A. The type of security equipment which is used in the facilities is Optiquest cameras by View Sonic.

The City has updated to digital video recorders in all its facilities.

5. Q. What type of revenue/parking access equipment is used?

A. The parking access equipment is from Amano. The revenue management system is from McGann Software Systems that has been networked to a central location. The network communications is maintained by the City.

6. Q. How old is the revenue/parking access equipment?

A. The revenue/parking access equipment is less than one year old.

7, Q. Who is responsible for the maintenance of the revenue/parking access equipment?

A. Current parking operator has a maintenance technician on staff that maintains the revenue/parking equipment.

8. Q. Section 5.2 of the RFP requires one original and six copies of the proposal. The Proposal Form requires 8 complete copies of the proposal. Please clarify how many copies are required.

A. 8 copies will be needed for the selection committee.

9. Q. Section 13.1.3.1 of the RFP states Deductibles shall be paid for by the management firm. Since this is stated under Pass Through Costs, please clarify if this cost is reimbursable.

A. Unless otherwise negotiated, management firm is responsible for said deductible.

10. Q. Section 5.4.10 requires completed equal employment opportunity forms. These forms were not included with the RFP. Should we request these forms from another City entity?

A. Forms are available to the firm awarded the contract and are not needed at this time.

All other terms and conditions to remain unchanged.

Dated this 26th day of May, 2004.

Purchasing Department

83500 PARKING 03 IS COMB

City of Lincoln, NE Parking Operations Garages & Lots

1 05/25/04 13:30:24

Statements of Revenue & Expenditures
For the Twelve Months Ending August 31, 2003

General Ledger

	Prior Year			
		Current	YTD	YTD
	Period	Period	2003/2002	2002/2001
Parking revenues:				
Coupon Discounts	9,713	13,333	147,053	122,585
Lease	•	91,592		1,757,022
Transient		108,484		1,842,760
Football	10,923	28,004	222,017	179,109
Special Events			3,209	1,115
Prepaid				
Meter Routes	99,103	123,456	1,381,877	1,331,287
Miscellaneous	682	7,189	3,515	11,772
Refunds - Prior Year			1,692	3,391
Cash Overage/Shortage	<153>	<140>	<1,533>	110
Total Parking revenues:	547,526		5,963,645	
Operating expenses:				
Personnel	8,000	8,032	96,942	81,519
Supplies	2,858	1,556	45,167	46,186
Other services & charges	139,832	138,102	2,073,490	1,892,005
Capital outlay	5,837	164	31,221	4,280
Debt service	170,882	163,135	1,980,673	
Total operating expenses	327,409	310,989	4,227,493	4,044,743
Net operating revenues	220,117	60,929	1,736,152	1,204,408
Nonoperating revenues (expense Interest Income Gain (Loss) on sale of asse	2,002	1,063	50,456	41,192
Net nonoperating revenues (exp	2,002	1,063	50,456	41,192
Net revenues	222,119	•	1,786,608	• •

83500 PARKING 03 IS LOTS

City of Lincoln, NE Parking Operations Surface Lots

1 05/25/04 13:30:28

Combined Statement of Revenues/Expenses
For the Twelve Months Ending August 31, 2003

Parking Lot Revolving

	Prior Year			
		Current		
		Period	2003/2002	•
Parking revenues:				
Lease	4,498	5,661	88,460	109,254
Transient	8,146	4,699	72,373	47,279
Football			14,713	16,418
Special Events			12,428	8,006
Meters	2,114	2,184	21,505	19,509
Miscellaneous			279	66
Cash Overage/Shortage	3	3	<117>	69
Total Parking revenues:	14,761	12,547	209,641	200,601
Operating expenses: Personnel				
Supplies			542	907
	4,235	1,575	153,935	150,530
Capital outlay Debt service				475
Total operating expenses			154,477	•
Net operating revenues			55,164	
Nonoperating revenues (expense Interest Income Gain (Loss) on sale of asse	668	1,063	20,983	32,696
Net nonoperating revenues (exp	668		20,983	·
Net revenues		12,035	76,147 ====================================	81,385

83500 PARKING 03 ISGAR

City of Lincoln, NE Parking Operations Garages

1 05/25/04 13:30:34

Statements of Revenue & Expenditures
For the Twelve Months Ending August 31, 2003

Parking Facilities

	Prior Year				
	Current	Current	YTD	YTD	
	Period	Period	2003/2002	2002/2001	
Parking revenues:					
Coupon Discounts	9,713	13,333	147,053	122,585	
Lease	281,971	91,592	2,107,126	1,757,022	
Transient	145,287	108,484	2,098,689	1,842,760	
Football	10,923	28,004	222,017	179,109	
Special Events			3,209	1,115	
Prepaid					
Meter Routes	99,103	123,456	1,381,877	1,331,287	
Miscellaneous	682	7,189	3,515	11,772	
Refunds - Prior Year			1,692	3,325	
Cash Overage/Shortage	<156>	<143>	<1,415>	40	
Total Parking revenues:	547,523	371,915	5,963,763	5,249,015	
Operating expenses:					
Personnel	8,000	8,032	96,942	81,519	
Supplies	2,858	1,556	44,625	45,279	
Other services & charges	135,597	136,527	1,919,555	1,741,474	
Capital outlay	5,837	164	31,221	3,805	
Debt service	170,882	163,135	1,980,673	2,020,753	
Total operating expenses	323,174	309,414	4,073,016	3,892,830	
Net operating revenues	224,349	62,501	1,890,747	1,356,185	
Nonoperating revenues (expense Interest Income Gain (Loss) on sale of asse	1,333		29,473	8,496	
Net nonoperating revenues (exp	1,333		29,473	8,496	
Net revenues			1,920,220	1,364,681	
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